



मुरगांव पत्तन न्यास
MORMUGAO PORT TRUST
वस्तु प्रबंध प्रभाग - इंजीनियरी (यांत्रिक) विभाग
MATERIALS MANAGEMENT DIVISION
ENGINEERING (MECHANICAL) DEPARTMENT

Ref No. :MM/NS/DC/219/

Date : 09.05.2016.

Sub : AMMENDMENTS TO “THE TENDER FOR SUPPLY, INSTALLATION, TESTING, AND COMMISSIONING OF OIL SPILL RESPONSE EQUIPMENTS, HANDS ON TRAINING TO MPT EMPLOYEES AND COMPREHENSIVE ANNUAL MAINTENANCE CONTRACT FOR A PERIOD OF ONE YEAR AFTER COMPLETION OF GUARANTEE PERIOD.”

TENDER NO. MM/NS/DC/002

With reference to the various queries raised by the Bidder at the Pre-Bid meeting held on 05.05.2016 and those received by e-mail prior to the meeting, certain tender clauses have been amended and issued as an Addendum to the tender.

The Addendum shall be hosted on Port's Web site on 10.05.2016.

Meanwhile it is informed that the date for submission of the Tender and opening of Cover- I has been postponed to 26.05.2016.

All the prospective Bidders are kindly requested to take note of the above.

CHIEF MECHANICAL ENGINEER

Encl: 1) Addendum (9 Sheets)



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TENDER NO. MM/NS/DC/002

ADDENDUM

CORRECTIONS / ADDITIONS / DELETIONS, ETC...

[Total Number of Pages: 9]

NOTE :

1. Addendum is issued consequent to the discussions held at the Pre Bid Meeting on 05.05.2016. This “Addendum” should be read in conjunction with Tender Document reference No. MM/NS/DC/002
2. Consequential changes, arising out of this Addendum, will be deemed to have been effected, even if the same were not incorporated specifically in the Tender Document.
3. All other terms and conditions of the Tender Document will remain unchanged.
4. One set of this “Addendum”, along with one set of Tender Document, shall be submitted along with the Techno-Commercial Offer (in Cover-I), with each page of it, duly signed and stamped, as token of acceptance.

Pre-Bid Clarifications for the Work of OSR Equipments.

Sr. no	Clause No	Page No.	Bidders Queries	MPT Clarification
1	General	-	Will you place order for supply on our principals directly and separate order for provision of people and AMC on us.	The Order shall be issued in the name of the Company who are submitting the bid. However, Port will issue single order for both Capital and AMC work.
2.	6 (Scope of Work, Section-II)	17	<p>a.) We noted that we need to provide 4 personnel for 2 years. Is it for three shifts or for one general shift per day.</p> <p>b.) Will contractor have to allow for replacements for sick leaves, annual leave etc? If so, the total number will have to be probably 5, in order to ensure that 4 people will always be available for response to spills, exercises or maintenance.</p> <p>c.) Is there a minimum required response time during non working days and hours (need of a duty officer or duty roster) as this might have a cost impact on accommodation, overtime etc?</p>	<ul style="list-style-type: none"> • As per the tender, the contractor shall deploy 4 personnel only in Day Shift (0830 to 1730 hrs). However, the personnel shall avail Sundays and Closed Holidays excluding emergencies. • The personnel shall be available in the Head Quarters 365 days. • The personnel shall be available at site within 1 hour from the time of intimation by Port Officials as when required other than the above specified working hours (day shift). • If personnel are not available at site within an hour then a penalty will be levied as per Tender.
3.	10 (Scope of work-Section II)	18	<p>a.) For commissioning and during Guarantee period etc. if there is requirement of Launch etc. MPT will provide. Please confirm.</p> <p>b.) Port rates on account of agreed logistics support to be provided by the port to execute this tender be please intimated to calculate commercial bid.</p>	<ul style="list-style-type: none"> • Necessary assistance for providing launch, trucks for shifting of the OSR equipments from the storage place to the wharf (any Berth) and from there to the oil spill location shall be provided by the Port during the contract period.

4.	1.16.f.	14	<p>a.) Our principals will submit their offer directly in Euros and you will place order on them directly. Hope this is OK.</p> <p>b.) Do you have any customs exemption or we need to include the customs etc. in the price?</p> <p>c.) EMD through Bank Guarantee be allowed. Please revert.</p>	<ul style="list-style-type: none"> • The tender invited from national level. The order shall be placed only on the Indian firm. • The offered rate shall be inclusive of all taxes and duties. However, service tax shall be paid extra as applicable. • The bidder shall submit the EMD in the form of DD payable at Vasco, Goa. • The tenderer shall submit an undertaking from the OEM for back to back support for their materials during the contract period and subsequent life period.
5.	13 (scope of work)	18	<p>a.) Instead of total package, item wise participation with EMD may please be considered to get the best of the products from each OEM. Not all OEM are good at all the items even some manufacture only the products they are best at Haldia, Cochin & Vizag have published their tender this way.</p> <p>b.) One bidder may be allowed to quote for different items with different bidders.</p>	<ul style="list-style-type: none"> • The tenderer shall furnish the rate as per the Bill of Quantities(BOQ) indicated at Part-I and Part-II. • The price evaluation shall be based on the lowest offer of Part-I and Net Present Value (NPV) of Part-II.
6.	1.16.f	14	<p>Bid may be accepted in British Pounds and CIF - Goa basis, where as the OEM's authorised representative shall be allowed to submit EMD, tender fees in INR on his OEM's behalf. Authorised representative will submit OEM's authority letter to undertake such activities.</p>	<ul style="list-style-type: none"> • Tender invited only in Indian Rupees. • FOB and CIF mode shall not be considered in the Tender. • The tender shall be submitted by the authorized representative under his own credential to meet the Tender criteria.

7.	General Inquiry	-	For all the OEMs, please ask for ISO certificate which certifies the 'manufacturing' element included in the ISO, to avoid any grey area in ISO certification. Please revert.	<ul style="list-style-type: none"> The tenderer shall supply the material directly from the OEM who are having ISO certification.
8.	NIT/ 3.14	3/ 35	In page 3 of your tender document, 20% of the order values on account of security deposit & PBG have been mentioned. Can it not be brought down to 10 % in total – as is done by the other Ports? Please revert.	<ul style="list-style-type: none"> The S. D. is 10% of the contract value, of which 5% of contract price shall be submitted as DD and 5% shall be deducted as retention money from the running bills. After taking over, the Contractor shall submit 10% Performance Bank Guarantee (PBG) or the 10% SD shall be converted into PG during Guarantee Period.
9.	1.22.e	16	You have mentioned about the provision of alternate offer. To me it is not clear, and I'm afraid that it should not complicate the bidding process. Please revert.	<ul style="list-style-type: none"> The clause to be read as "The price evaluation shall be based on the lowest offer of Part-I and Net Present Value (NPV) of Part-II".
10.	Sr. No. 12 of scope of work Section-II	18	Will the costing of spares related to the guarantee period be considered for price evaluation? In other ports they haven't considered for price evaluation. In our case, our products don't need any spares during its guarantee period of one year. Please revert.	<ul style="list-style-type: none"> The price of Part-A includes supply, installation, testing and commissioning of the BOQ items. However, the cost of spares/ repairs/ manning etc. shall be included in the Capital cost during one year free Guarantee Period. The price of Part-B includes Comprehensive AMC Contract for the period of 1 year including cost of spares/ repairs/ manning etc.

11.	General Inquiry	11	you have mentioned about signing of each page with official stamp (with full address of the bidder) & mentioning Tender No etc, this is also mentioned in other pages. We request you to accept one certificate (in their letterhead, duly signed and stamped) from the OEM & its authorised representative that nothing has been changed in the tender document. Please revert.	<ul style="list-style-type: none"> • Tender conditions prevails. However, the bidder shall submit the tender document with all pages sealed and signed.
12.	1.5.1.ii	7	For bidding purpose, Indian representative should be allowed to submit OEM's credential on similar works to qualify technically – if situation so warrants.	<ul style="list-style-type: none"> • The tender invited from national level. However, the Joint Venture/ Consortium shall not be considered in this tender.
13.	General Inquiry	-	Please confirm is all submitted documents concerning "Average Annual Turnover", "Similar Works" & "Balance Sheets" can be submitted in foreign currency, as long as totals meet/exceed INR totals on current exchange rates?	<ul style="list-style-type: none"> • Refer above Sr. No. 6
14.	General Inquiry	14	As an overseas company, Tenderer request that commercial bid can be submitted in EUROS?	<ul style="list-style-type: none"> • Refer above Sr. No. 4 and 6.
15.	Sr. No. 6, scope of work – Section-II	17	It is mentioned that during the guarantee period, the four personnel will be on chargeable basis. What about the AMC period?	<ul style="list-style-type: none"> • Refer above Sr. No.10

16.	Sr. No. 6 of scope of work – Section-II	17	<p>a.) Is there any other requirement on qualifications/skills other than the two years' experience for the personnel? Eg. 1 team leader, 1 head/maintenance technician and 2 responders.</p> <p>b.) When overtime is required (eg. during spill incidents or exercises) will this be additionally charged?</p>	<ul style="list-style-type: none"> • Four Experienced personnel with IMO level 2 certificate, to be stationed. • The cost of overtime shall be borne by the contractor.
17.	3.51.2	53	<p>a.) Is there a template for the report/documentation or contractor can use its own reporting forms/templates?</p> <p>b.) Who approves/signs off the report?</p>	<ul style="list-style-type: none"> • DC/MPT or his Representative shall approve and sign the reports which shall be prepared by the Contractor.
18.	3.55.d	54	Can Mormugoa Port Trust please provide indicative rates?	<p>'C' type Quarter – approx. Rs.15,000/- per month. 'B' type Quarter – approx. Rs.10,000/- per month. 'A' type quarter approx. Rs.7,000/- per month Plus taxes and subject to availability.</p>
19.	NIT	4	<p><u>Tender Closure Date, Question:</u> Tenderer have every intention to bid on the Tender, but final decision rests upon details and information released from Pre-Bid Meeting scheduled on the 5th May, meaning there is no time to submitted bid by the current issues closure date of 12th May. Tenderer request closure date moved back one (1) month in order to comply with all tender conditions including updated information issued after pre-bid meeting.</p>	<ul style="list-style-type: none"> • The submission of the tender is 15 days from the date of uploading of pre-bid queries.

20.	Technical Specifications	19/20	<p><u>Item 1, Fence Boom, Question:</u> Please confirm if storage racks for Fence Boom is also acceptable, especially as it poses far more advantages than Boom Reels, as speed of deployment of the Booms is quicker, more cost savings as Racks are far cheaper and there is no need for additional Power packs to operate them and finally handling and operations, where Racks do not have any motors or moving mechanical parts that can lead to failure especially during an oil spill response crisis. Note, Tenderer with a worldwide market share of more than 70% for Oil Pollution control products, has supplied till date approx. 20,000 mtrs of Fence Boom on Racks to leading reputed Ports/Oil Spill Response Organization/Oil and Gas companies in different parts of the world. Request Mormugao Port to accept Boom racks as an option or alternative to boom Reels for Fence Booms as explained there is no real advantage of boom Reels over Racks?</p>	<p>The Technical Specification of fence boom shall be as indicated in the tender. No deviation acceptable.</p>
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21.	Technical Specifications	19/20/21	<p><u>Item 1 & 2 Fence/Inflatable Boom Reels, Question:</u> Please confirm if Boom Reel Spools can be made from Marine Grade Aluminum as the advantages of marine grade aluminum over steel are, its cheaper in price, lighter in weight (more easy to operate and handle) and offers better anti corrosion resistance properties. We note there is no internationally standard and accepted corrosion resistance tests mentioned in the specs, in order to prove the Boom Reels will have corrosion resistance properties in the marine environment. Can you kindly mention the test standards for the same?</p>	<p>The technical specifications shall be as indicated in the tender. No deviations acceptable.</p>
22.	Technical Specifications	20/21/22/23	<p><u>Item 1 & 2, Boom Reel Powerpacks, Question:</u> Tender specifications state one powerpack per boom reel for both Fence Boom and Inflatable Boom. Although happy to comply, Tenderer would like to point out this requirement and would like Mormugoa Port Trust to confirm their intention is to have the capability to be able to deploy all five booms simultaneously?</p>	<p>The technical specifications shall be as indicated in the tender. No deviations acceptable.</p>
23.	Technical Specifications		<p><u>All items where applicable, TEMA Connectors, Question:</u> Please confirm that all TEMA connectors on all items featured in Tender Specifications are to be Stainless Steel or just where mentioned?</p>	<p>The technical specifications shall be as indicated in the tender. No deviations acceptable.</p>
24.	Technical Specifications		<p><u>All items where applicable, Powerpacks, Question.</u> Please confirm any requirement for Spark Arrestors/Chalwyn Valve, or any other safety features to be fitted to diesel engines.</p>	<p>The technical specifications shall be as indicated in the tender. No deviations acceptable.</p>

25.	Technical Specifications	22/23 /24	<p><u>Items 2a, 2b & 2c (Weir. Brush and Disc Skimmers, Question:</u> Tender Specifications stipulate various hose/Camlock sizes. Although happy to comply, Tenderer wish to mention if all hoses/Camlock connectors are of same design, this would allow greater flexibility of equipment between each oil recovery systems and their respective components. Furthermore, there is no mention of proof of oil recovery for heavy oils floating on water as per the latest ASTM standards, including but not limited to ASTM F 631-99, by a reputed and accredited scientific test organization having the past expertise to conduct the same. Can Mormugao Port kindly confirm on this and if the same has to be submitted along the quotation?</p>	<p>The technical specifications shall be as indicated in the tender. No deviations acceptable.</p>
26.	Technical Specifications	22/23 /24	<p><u>Items 2a, 2b & 2c, Brush and Disc Skimmers, Question</u> Tender Specifications stipulate on-board pumps. Although happy to comply, this stipulation creates a heavy unit which in turn can affect deployment procedures. For ease of use and to increase safety for system operators, Tenderer recommend using pump/ powerpack combinations which will have no impact on recovery capacity. Is this acceptable?</p>	<p>The technical specifications shall be as indicated in the tender. No deviations acceptable.</p>
27.	Technical Specifications	25/26	<p><u>Item 5. Flex Barge, Question:</u> Tender Specifications do not supply details of how Flex Barge is to be discharged. Please confirm details on Mormugoa Port Trust plan to empty flex barge or if intention is to use pumps/powerpacks quoted with skimmers to ensure compatibility.</p>	<p>The technical specifications shall be as indicated in the tender. No deviations acceptable.</p>

28.	General	18	Participation item wise (all there ports have accepted this principle). This will help port to receive best of the products at best of the prices. For maintenance, each OEM will remain responsible for the warranty or extended warranty period. And being the part of the package, each OEM or its representative will demonstrate how to operate at the time of delivery of items.	Refer above Sr. No.5
29.	1.16.f	14	Along with INR, the Port can accept offer / bids in acceptable foreign currencies like, British Pounds, USD and in EURO. Value of these currencies will be the one published in the national dailies/ by RBI at the day of opening tender.	Refer above Sr. No. 6
30.	1.16.c /1.22/ 4.3	13/16 /55	Prices CIF Goa Port may be accepted.	Refer above Sr. No. 6
31.	General Inquiry	-	10 days may be given to submit bid from the day of uploading the pre-bid queries. Query clarified again need to be indicated?	Refer above Sr. No.19
32.	General Inquiry	-	We represent vykoma , if it does not have all the products we shall be able to quote the products from other OEMS also	Refer above Sr. No.5
33.	General Inquiry	-	Is OEM allowed to participate directly.	Refer above Sr. No.4