

THE MORMUGAO SHIPS' AGENTS' ASSOCIATION  
VASCO-DA-GAMA.

SCHEDULE OF AGENCY FEES ETC. RECOMMENDED BY THE ASSOCIATION  
TO BE FOLLOWED FOR VESSELS CALLING AT MORMUGAO PORT  
EFFECTIVE FROM 01/10/2017 TO 30/9/2020.

- |   |  |                           |          |
|---|--|---------------------------|----------|
| 1. <u>VESSELS CALLING BUT NOT DISCHARGING<br/>OR LOADING CARGO I.E. FOR BUNKERS/<br/>WATER/PROVISION/LANDING SICK SEAMEN ETC.</u> |  |                           |          |
| A)  | Fees payable to owner's agents for attending to any or all of the following functions.   |                           |          |
| i)  | Attending to Customs formalities.  |                           |          |
| ii)   | Supplying bunkers, water, provisions, etc.   |                           |          |
| iii)  | Attending to crew other than signing off/on which is governed by item no.7.              |                           |          |
| iv)   | Paying owner's disbursement.   |                           |          |
| v)  | Attending to minor repairs.  |                           |          |
| vi)   | Delivery or redelivery of vessel on time charter.  | Existing                  | Proposed |
| viii)   | Any other function not covered by (i) to (vi) above.                                     | USD 850                   | USD 1500 |
| B)  | Additional fees for stay beyond 7 days (existing 14 days)                                | USD 100                   | USD 200  |
|   |  | Per week or part thereof. |          |
| C)  | Passenger/Cruise/Naval vessels/Pleasure Yachts.  | USD 1500                  | USD 2000 |
| D)  | Crew sign on/off, transportation, miscellaneous<br>And funding as per item 7, 8, 9 & 10. |                           |          |
| 2) <u>VESSELS CALLING FOR DRY DOCKING,<br/>SCRAPPING, MAJOR REPAIRS OR SERVICES<br/>OF EXCEPTIONAL NATURE.</u>                    |  |                           |          |
| A)  | Fees payable.  | USD 1000                  | USD 2000 |
| B)  | Additional fee for stay beyond 14 days.  | USD 100                   | USD 250  |
|   |  | Per week or part thereof. |          |
| C)  | Crew sign on/off, transportation, miscellaneous<br>and funding as per item 7, 8, 9 & 10. |                           |          |
| 3) <u>VESSELS DISCHARGING OR LOADING</u>  |  |                           |          |

LIQUID CARGOES IN BULK.

- A) i) Vessels berthing and/or in stream for discharging or loading full or part cargo pumped through pipeline or by means of Tank lorries or barges where only one consignee or shipper involved. USD 1000 USD 1500
- ii) If more than one consignee or shipper involved fee of USD 40 per additional consignee or shipper to be charged subject to maximum additional fee of USD 200.
- iii) Additional fee for stay beyond 7 days. USD 100 USD 200 per week or part thereof.
- iv) Crew sign on/off, transportation, miscellaneous and funding as per item 7, 8, 9 & 10.
- 4) TRAMP VESSELS DISCHARGING OR LOADING BULK/BREAK BYULK/DRY CARGO ON LINER TERMS.
- A) Fees payable to Agent attending to a vessel loading or discharging dry bulk cargo on Liner Terms will be as follows:
- i) For discharging cargo. 1.5% of gross inward freight.
- ii) For loading cargo. 3% of gross outward freight.
- iii) Crew sign on/off, transportation, miscellaneous and funding as per item 7, 8, 9 & 10.
- 5) VESSEL DISCHARGING OR LOADING BULK/BREAK BULK/DRY CARGO ON FIO/FIOS/FIOT TERMS UNDER A CHARTER PARTY/FIXTURE NOTE/BOOKING NOTE (EXCEPT ORES IN BULK).
- A) Fees payable to Owner's agent where vessel also consigned to such agent for entry with Port & Customs where
- i) total cargo for loading/discharging is upto 20000 tons. USD 1550 USD 1900

|       |  |          |                                      |
|-------|--|----------|--------------------------------------|
|       | total cargo for loading/discharging is between 20001 & 35000 tons.   | USD 1750 | USD 2100                             |
|       | - do - between 35001 & 60000 tons.   | USD 1950 | USD 2450                             |
|       | - do - is over 60000 tons.   | USD 2150 | USD 2650                             |
| ii)   | Additional fee for stay beyond 14 days.  | USD 100  | USD 200<br>per week or part thereof. |
| iii)  | Crew sign on/off, transportation, miscellaneous and funding as per item 7, 8, 9 & 10.  |          |                                      |
| B) i) | Fees payable to Owner's agent where vessel is not consigned to such Agents for entry with Port & Customs.  | USD 1000 | USD 1500                             |
| ii)   | Additional fee for stay beyond 14 days.  | USD 100  | USD 200<br>per week or part thereof. |
| iii)  | Crew sign on/off, transportation, miscellaneous and funding as per item 7, 8, 9 & 10.  |          |                                      |
| C)    | Fees payable to charterer's agent where vessel is consigned to such Agents for entry with Port & Customs but where separate agent appointed by owners for attending to their requirements where: |          |                                      |
|       | total cargo for loading/discharging is upto 20000 tons.  | USD 1200 | USD 1550                             |
|       | - do - is between 20001 & 35000 tons.  | USD 1400 | USD 1750                             |
|       | - do - is between 35001 & 60000 tons.  | USD 1600 | USD 2100                             |
|       | - do - is over 60000 tons.   | USD 1800 | USD 2300                             |
| N. B. | This includes transportation/communication, Sundry exps. Etc. and any other charges except Launch Hire Charges.  |          |                                      |
| D)    | All inclusive fees payable to protecting agent appointed by Charterers/Receivers.  | USD 750  | USD 1250                             |
| E)    | FOR ORES IN BULK (See Note).   |          |                                      |

i) Where total cargo for loading/discharging is upto 30000 tons.

|   |                                       |  |
|---|---------------------------------------|--|
| OWNERS' PROTECTING AGENTS<br>EXSTNG. PROPSD | CHARTERERS' AGENTS<br>EXSTNG. PROPSD. | IN CASE OF DUAL AGENCY<br>EXSTNG.PROPSD. |
| USD800 USD1050                              | USD750 USD1000                        | USD1550 USD2050                          |

ii) Where total cargo for loading/discharging is between 30001 & 60000 tons

|   |                                       |  |
|---|---------------------------------------|--|
| OWNERS' PROTECTING AGENTS<br>EXSTNG. PROPSD | CHARTERERS' AGENTS<br>EXSTNG. PROPSD. | IN CASE OF DUAL AGENCY<br>EXSTNG.PROPSD. |
| USD950 USD1650                              | USD800 USD1500                        | USD1750 USD3150                          |

iii) Where total cargo for loading/discharging is between 60001 & 100000 tons

|   |                                       |   |
|---|---------------------------------------|---|
| OWNERS' PROTECTING AGENTS<br>EXSTNG. PROPSD | CHARTERERS' AGENTS<br>EXSTNG. PROPSD. | IN CASE OF DUAL AGENCY<br>EXSTNG.PROPSD |
| USD1100 USD2000                             | USD850 USD1750                        | USD1950 USD3750                         |

iv) Where total cargo for loading/discharging is above 100000 tons

|   |                                       |   |
|---|---------------------------------------|---|
| OWNERS' PROTECTING AGENTS<br>EXSTNG. PROPSD | CHARTERERS' AGENTS<br>EXSTNG. PROPSD. | IN CASE OF DUAL AGENCY<br>EXSTNG.PROPSD |
| USD1250 USD2350                             | USD900 USD2000                        | USD2150 USD4350                         |

v) Crew sign on/off, transportation, miscellaneous and funding as per item 7, 8, 9 & 10.

6) RECOVERIES.

If any recoveries such as demurrage, balance freight, charter hire, etc. are to be made, agents to be suitably reimbursed for service fee as mutually agreed and travel and other incidental expenses to be paid on actuals.

7) FEEES FOR ATTENDING TO CREW MEMBERS.

|     |   |            |            |
|-----|---|------------|------------|
| i)  | Agency fee for attending to Foreign or Local crew members joining or leaving vessel (per crew member).  | USD 35     | USD 60     |
| ii) | Expenses incurred on Airport tax, consular fees, transportation, launch hire, etc.  | On actual. | On actual. |
| 8)  | <u>MISCELLANEOUS</u>  |            |            |
|     | Consular fees, Launch Hire, Cables, Telexes, Telephone, Fax, Postage, Petty expenses.   | On actual. | On actual. |
| 9)  | <u>TRANSPORT</u>  |            |            |
|     | For vessel at berth/working in stream plus 4 days payable to Owners Agents only or to Agents acting in Dual capacity of Owners and Charterers Agents. | --         | USD50/day. |
| 10) | <u>FUNDS.</u>   |            |            |

As required by the Reserve Bank of India Rules, Agents must be placed in funds against proforma disbursements prior to the arrival of the vessel.

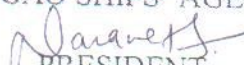
The rate of exchange applicable will be the TT buying rate as on the date of arrival of the vessel.

NOTE: 1) Charterers' Agency Fee to be made effective from the date it is approved by Charterers/Charterers' Agents and incorporated in the relevant Contracts. It was also agreed that if the Charter Party states "Agency Fee to be paid as customary" then the Schedule of Agency Fee adopted by the Association shall be applied and paid for unless the relevant Charter Party specifies the amount in this context.

2) Service Tax on Agency Fee as may be levied by the Government from time to time is payable by Owners additionally.

3) In respect to Coastal Trade Vessels, Agency Fee and other terms to be mutually agreed between the Owners/Charterers and the Agents.

For THE MORMUGAO SHIPS' AGENTS' ASSOCIATION

  
PRESIDENT